

# Occupancy Intelligence:

## Entryway Sensor

Entryway sensors deliver 95%+ accurate person counts at building and floor thresholds. Leverage them to understand occupancy peaks and averages, uncover utilization trends, and decide where to cut space, expand, or redesign, without guesswork. The result: lower costs and better employee experiences.

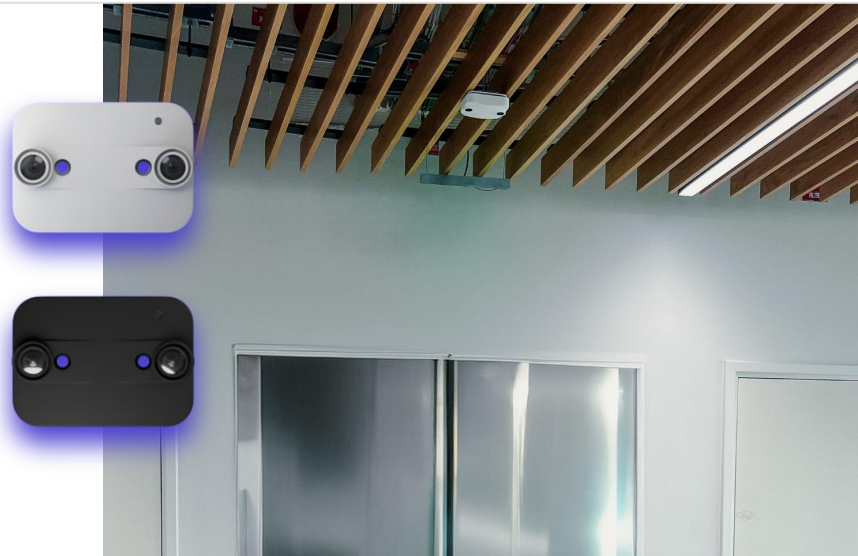
With the Meridian platform, Entryway Sensor data becomes the foundation for two kinds of intelligence:

**Predictive Planning:** precise people-count data informs live forecasts, scenario modeling, and a true understanding of your space supply for right-sizing and redesign recommendations tied directly to ROI.

**Occupancy Intelligence:** Understand historical and real-time occupancy patterns at scale to guide workplace policies and space mix.

### POWERFUL OCCUPANCY SENSORS

Analyze building and floor level occupancy trends for portfolio right-sizing decisions. Use entryway sensors to understand people count in lobbies, foyers, and open areas.



#### ACCURATE DATA

Anonymous data capture every two minutes - computer vision detects and counts people with 95% accuracy.



#### WIRED OR WIRELESS

Connectivity to corporate network delivered through Ethernet PoE.



#### PRIVATE & SECURE

Anonymous data is processed, analyzed, and destroyed on-device. People count results encrypted in transit using TLS 1.2.

## OCCUPANCY INTELLIGENCE FOR ALL OF YOUR SPACES

|                    | Area Sensor Data | Entryway Sensor Data | WiFi Data | Space Booking Data | Bring Your Own Data |
|--------------------|------------------|----------------------|-----------|--------------------|---------------------|
| Building Level     | ✓                | ✓                    | ✓         | —                  | ✓ Badge Data        |
| Floor Level        | ✓                | ✓                    | ✓         | —                  | —                   |
| Neighborhood Level | ✓                | —                    | ✓         | —                  | —                   |
| Space Level        | ✓                | ✓                    | —         | ✓                  | ✓ PIR Data          |

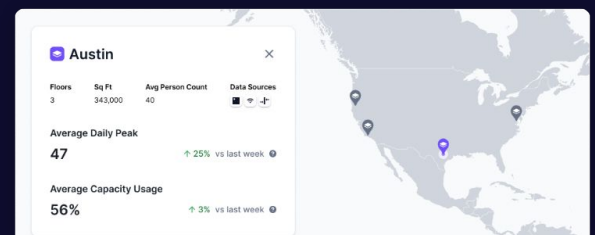
All of these signals feed into Meridian, the Workplace AI platform from VergeSense, which unifies occupancy data, fills measurement gaps with benchmark data, and delivers sharper right-sizing, design, and automation recommendations, with maximum impact when paired with Entryway Sensors.

### MERIDIAN | WORKPLACE AI PLATFORM

Meridian unifies every workplace signal—sensors, Wi-Fi, badge, and bookings—into one intelligent data fabric, then leverages a proprietary large spatial model to deliver live forecasts, scenario models, and CFO-ready plans in hours instead of months. The result: confident, ROI-backed decisions that right-size portfolios, eliminate waste, and future-proof the workplace.

Occupancy Intelligence reveals how spaces are truly used today, while Predictive Planning turns that precision into forecasts and scenarios for tomorrow. Together, they give leaders the clarity to act in the moment and the confidence to plan ahead.

Trusted by 200+ global enterprises and trained on over 200M SQFT of benchmark data, Meridian makes planning faster, more accurate, and more cost-effective than consultants—while laying the foundation for the next generation of workplace AI.



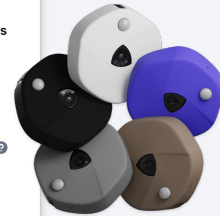
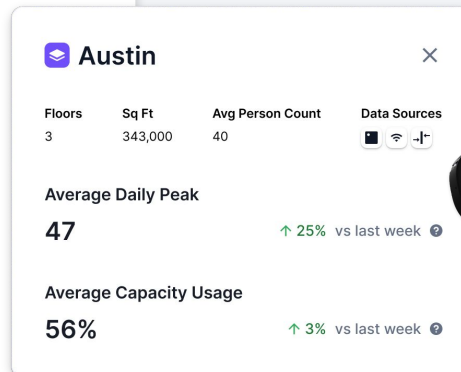
# Measure **today** with Occupancy Intelligence.

## Occupancy Intelligence

### TODAY'S TRUTHS

Measure, monitor and optimize

- Space utilization
- Occupancy patterns
- Workplace behaviors
- Compliance & efficiency
- Experience measurement



# Forecast **tomorrow** with Predictive Planning.

## Predictive Planning

### TOMORROW'S SCENARIOS

Forecast, stress-test, design

- Portfolio right-sizing
- Policy impacts
- Headcount & growth
- Design changes
- Resilience & stress-testing



### Scenario Insight

Cost Increase  
**\$350K**

By April next year, the forecasted headcount and extra in-office day will outpace your current floor's capacity. However, once your lease expands in August, you return to a comfortable range. Still, **huddle rooms** emerge as a bottleneck on peak days.

*"We are on a mission to completely digitize the real estate management experience, and VergeSense is at the center of that digital transformation"*

**Director of Innovation & Industry**

